



February 5, 2016

Dear Clients, Partners, and Friends,

The results for South Ocean Management's Delaware LP, Hong Kong Partners L.P., before incentive fees, were as follows:

| | <u>Jan. 2016</u> | <u>Since Dec 14</u> |
|---------------------------|------------------|---------------------|
| Hong Kong Partners LP * | -13.7% | -8.4 % |
| Hang Seng Index ** | -12.5% | -18.7% |
| Hang Seng Small Cap Index | -15.5% | -21.8% |

Partners' NAV \$2.5949 after management fee and provisions March 2013*, but before annual incentive fees of 15% on appreciation.

In other words, the market is not a weighing machine, on which the value of each issue is recorded by an exact and impersonal mechanism, in accordance with its specific qualities. Rather should we say that the market is a voting machine, whereon countless individuals register choices which are the product partly of reason and partly of emotion.

[Benjamin Graham, Security Analysis: Sixth Edition, Foreword by Warren Buffett](#)

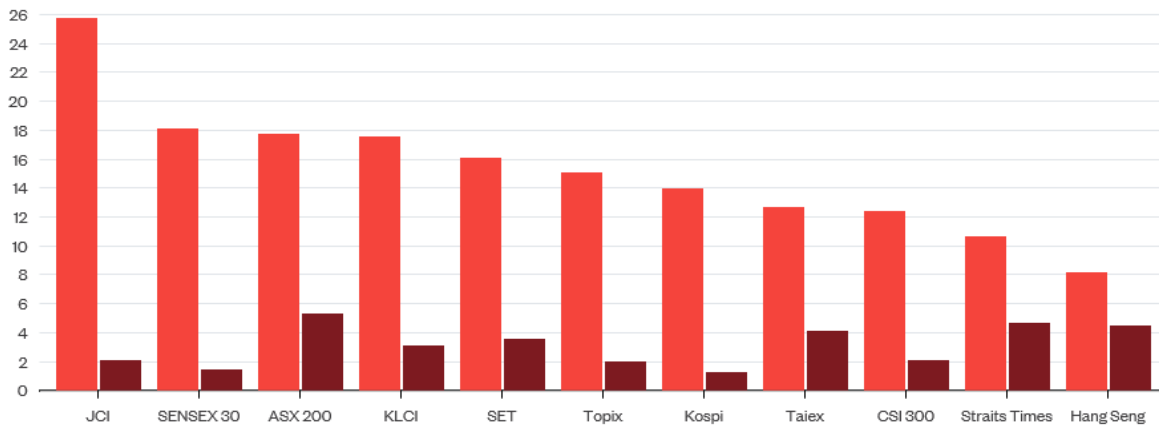
It was brutal in January for our small/mid cap Hong Kong-listed holdings, as intense as during the 1997 and 2008 market declines.

Missteps by Chinese regulators in handling the mainland stock market decline were widely reported and extrapolated to other world markets, which declined in tandem. Refugees overwhelming Europe, oil's precipitous decline, Fed rate hike, politics and elections were also reasons given for the global sell-off (Charlie Munger uses the term "Lollapalooza Effect" for multiple biases conspiring to produce irrational investment behavior). Portfolio managers panicked and were frightened of their own shadow. We think the rampant selling, on fears of an economic collapse in China, was overdone ([China's economy is not melting down, Stephen Roach says](#)).

The widespread pessimism drove prices of Hong Kong stocks down to attractive levels. Many have become potential buys in our proprietary Banquet System software screen during this sell-off (>200 names). We are now fully invested, having added an additional 7 undervalued stocks to our portfolios this year. To give an example, one new name we added (a company we had already visited) had declined to 1.1 times trailing earnings, 0.9x estimated earnings. We started buying after the chairman and the company were reported aggressive buyers of shares in the open market.

We, of course, don't know when the overall market will bottom. According to Bloomberg, though, Hong Kong is the cheapest market in Asia *Hong Kong's dividend yield is only behind Singapore's and New Zealand's and the P/E ratio is the lowest;*

Light red, Price Earnings, dark red, Dividend Yield



<http://www.bloomberg.com/gadfly/articles/2016-02-05/hong-kong-stocks-rout-looking-overdone>

In further remarks by Bloomberg;

... The easiest way for international investors to express a bearish view on the world's second-largest economy (China) is by shorting Hong Kong. Since June 30, 2015, the correlation between short-selling turnover for the Hang Seng and the Shanghai Stock Exchange composite indexes has been stubbornly negative, at a level that implies global investors are using the open market off China's mainland to register their disappointment in Beijing's policies. The (Hong Kong) index has also mostly been moving out of step with the S&P 500, which used to help determine its direction in the past.

Though this may sound like a heretical, global warming skeptic opinion, we believe the rewards of being invested outweigh the downside risks at this point.

Sincerely,

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President

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Hong Kong

***Hong Kong Partners LP risk disclaimer:**

- Hong Kong Partners LP (The "Fund") primarily invests in the Hong Kong equity market with a Greater China focus.
- The Fund invests in China-related companies which involve certain risks not typically associated with investment in more developed markets, such as greater political, tax, economic, foreign exchange, liquidity and regulatory risks.
- The Fund is also subject to concentration risk due to its concentration in Hong Kong, particularly China-related companies. The value of the Fund can be extremely volatile and could go down substantially within a short period of time. It is possible that a substantial value of your investment could be lost.
- You should not make investment decision on the basis of this material alone. Please read the explanatory private placement memorandum for details and risk factors.

****Index Descriptions:** The Hang Seng Indexes are a widely recognized capitalization-weighted indexes that measures the performance of the three largest-capitalization sectors of the Hong Kong stock market in descending order. The Hang Seng Index measures the largest 52 market capitalized listed companies in Hong Kong's stock market. The Hang Seng Mid Cap Index represents the next 193 largest capitalized listed companies, the Hang Seng Small Cap Index represents the next 187 largest capitalized listed companies in Hong Kong.

The MSCI HK Small Cap Index is a free float-adjusted market cap weighted index designed to measure the performance of small cap equity securities in the bottom 15% of equity market capitalization in Hong Kong. With 69 constituents, the index represents approximately 14% of the free float-adjusted market capitalization of the Hong Kong equity universe.

The Hong Kong Partners LP (HKP) is benchmark agnostic and its corresponding portfolio may have significant noncorrelation to any index. The portfolios may invest in all sectors (within and/or on other stock markets) and the composition of securities in the portfolio may change periodically depending on market conditions at the time. Securities in the portfolio will not match those in any index.

Index returns are generally provided as an overall market indicator. You cannot invest directly in an index. Although reinvestment of dividend and interest payments is assumed, no expenses are netted against an index's returns. Index performance information was furnished by sources deemed reliable and is believed to be accurate, however, no warranty or representation is made as to the accuracy thereof and the information is subject to correction.

Before investing you should carefully consider the Partnership's investment objectives, risks, charges and expenses. This and other information are in the prospectus, a copy for Accredited Investors may be obtained by inquiring to info@south-ocean.com. Please read the prospectus carefully before you invest.

The principal risks of investing in HKP: Equity Securities Risk. The value of the equity securities the Fund holds may fall due to general market and economic conditions. Foreign Securities Risk. Investments in the securities of foreign issuers involve risks beyond those associated with investments in U.S. securities. Industrials Sector Risk. Companies in the industrials sector may be adversely affected by changes in government regulation, world events, economic conditions, environmental damages, product liability claims and exchange rates. Consumer Discretionary Risk. Companies in this sector may be adversely impacted by changes in domestic/international economies, exchange/interest rates, social trends and consumer preferences. Information Technology Sector Risk. Information technology companies face intense competition, both domestically and internationally, which may have an adverse effect on profit margins. Detailed information regarding the specific risks of Hong Kong Partners LP can be found in the prospectus. Additional risks of investing in HKP include equity, market, management and non-diversification risks, as well as fluctuations in market value and NAV. An investment in a private limited partnership is subject to risks and you can lose money on your investment in the limited partnership.

There can be no assurance that HKP will achieve its investment objective. The LP's portfolio is more volatile than broad market averages. Shares of HKP cannot be bought or sold publicly, there is no active market in the Units and there are restrictions imposed on Limited Partnership unit transfers. Partnership redemptions are handled by Authorized Administrators of the Partnership.