



July 22, 2020

Dear Clients, Partners, and Friends,

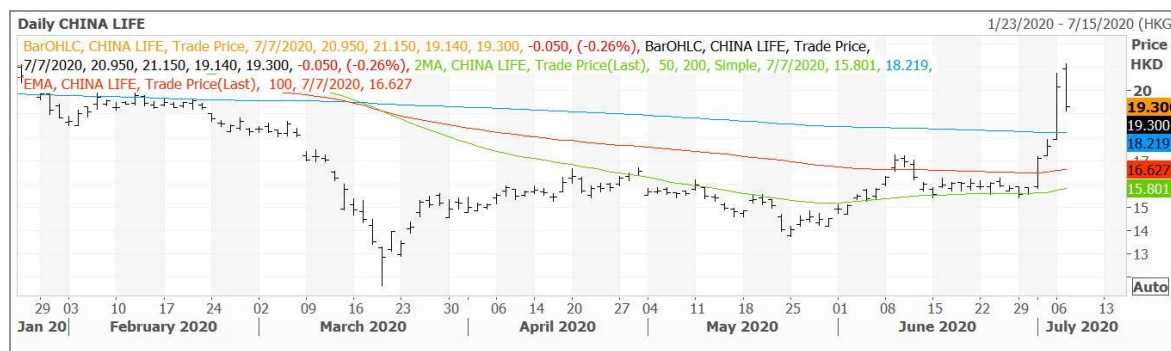
The results for South Ocean Management’s Delaware LP, Hong Kong Partners’ L.P., before incentive fees, were as follows:

	<u>Jun. 2020</u>	<u>Year-to-date</u>
Hong Kong Partners LP*	8.2%	-19.5%
Hang Seng Index**	6.0%	-13.3%
Hang Seng Small Cap Index	7.5 %	-1.2%
MSCI HK Small Cap Index	9.2 %	-11.5%
HS Mid Cap Index	6.1%	-7.5%

Partners’ NAV \$2.0839 after management fee and provisions, but before annual incentive fees of 15% on appreciation.

Holdings in IT/Internet-related names were top performers last month in South Ocean’s portfolios of Hong Kong-listed leading companies with earnings geared toward China. This sector, roughly 28% of total portfolio value, were mostly purchased at distressed prices several years ago.

A non-tech, big mover in our portfolio was China Life (code 2628hk), a large cap that came into our screen earlier this year (see Mar 2020 commentary [here](#)). Normally, we uncover value in smaller companies unless a larger cap is under distressed selling. We began purchasing the position around \$15.20 a share in March and the shares leapt above HK\$20/share in the early trading days of July. We believe this leading insurer is still cheap and we continue to hold the position.



In one other, non-tech name (our largest investment, Hong Kong’s only Stock Exchange, HKEX, code 388hk, market cap HK\$450 billion, US\$58 billion),

we trimmed the holding by one half due to its large price spike (+22% in June) and now have a 5% position.

As mentioned last month, there are many fundamentals set in place for the recent, nascent rally in Greater China shares to continue. The benchmark Shanghai Stock Exchange, for example, has risen more than 9 per cent in July but is far below highs:



This chart is an indication of how the second largest economy stock market has lagged the US for over a decade.

We continually analyze companies that meet our stringent investment requirements: leading companies deriving earnings from operations in China that are intrinsically cheap on our proprietary Banquet System screening program. Thank you for your involvement alongside our own participation in South Ocean Management's investment program.

Sincerely,

Brook McConnell  
President

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Brief video last month, commenting on the Hong Kong Hang Seng Index, concerning an antiquated technical indicator, the Point & Figure chart. B.

<https://youtu.be/5h24X0hDoqE>

**\*Hong Kong Partners LP risk disclaimer:**

- Hong Kong Partners LP (The "Fund") primarily invests in the Hong Kong equity market with a Greater China focus.
- The Fund invests in China-related companies which involve certain risks not typically associated with investment in more developed markets, such as greater political, tax, economic, foreign exchange, liquidity and regulatory risks.
- The Fund is also subject to concentration risk due to its concentration in Hong Kong, particularly China-related companies. The value of the Fund can be extremely volatile and could go down substantially within a short period of time. It is possible that a substantial value of your investment could be lost.
- You should not make investment decision on the basis of this material alone. Please read the explanatory private placement memorandum for details and risk factors.

**\*\*Index Descriptions:** The Hang Seng Indexes are a widely recognized capitalization-weighted indexes that measures the performance of the three largest-capitalization sectors of the Hong Kong stock market in descending order. The Hang Seng Index measures the largest 52 market capitalized listed companies in Hong Kong's stock market. The Hang Seng Mid Cap Index represents the next 193 largest capitalized listed companies, the Hang Seng Small Cap Index represents the next 187 largest capitalized listed companies in Hong Kong.

The MSCI HK Small Cap Index is a free float-adjusted market cap weighted index designed to measure the performance of small cap equity securities in the bottom 15% of equity market capitalization in Hong Kong. With 69 constituents, the index represents approximately 14% of the free float-adjusted market capitalization of the Hong Kong equity universe.

The Hong Kong Partners LP (HKP) is benchmark agnostic and its corresponding portfolio may have significant noncorrelation to any index. The portfolios may invest in all sectors (within and/or on other stock markets) and the composition of securities in the portfolio may change periodically depending on market conditions at the time. Securities in the portfolio will not match those in any index.

Index returns are generally provided as an overall market indicator. You cannot invest directly in an index. Although reinvestment of dividend and interest payments is assumed, no expenses are netted against an index's returns. Index performance information was furnished by sources deemed reliable and is believed to be accurate, however, no warranty or representation is made as to the accuracy thereof and the information is subject to correction.

Before investing you should carefully consider the Partnership's investment objectives, risks, charges and expenses. This and other information are in the prospectus, a copy for Accredited Investors may be obtained by inquiring to [info@south-ocean.com](mailto:info@south-ocean.com). Please read the prospectus carefully before you invest.

The principal risks of investing in HKP: Equity Securities Risk. The value of the equity securities the Fund holds may fall due to general market and economic conditions. Foreign Securities Risk. Investments in the securities of foreign issuers involve risks beyond those associated with investments in U.S. securities. Industrials Sector Risk. Companies in the industrials sector may be adversely affected by changes in government regulation, world events, economic conditions, environmental damages, product liability claims and exchange rates. Consumer Discretionary Risk. Companies in this sector may be adversely impacted by changes in domestic/international economies, exchange/interest rates, social trends and consumer preferences. Information Technology Sector Risk. Information technology companies face intense competition, both domestically and internationally, which may have an adverse effect on profit margins. Detailed information regarding the specific risks of Hong Kong Partners LP can be found in the prospectus. Additional risks of investing in HKP include equity, market, management and non-diversification risks, as well as fluctuations in market value and NAV. An investment in a private limited partnership is subject to risks and you can lose money on your investment in the limited partnership.

There can be no assurance that HKP will achieve its investment objective. The LP's portfolio is more volatile than broad market averages. Shares of HKP cannot be bought or sold publicly, there is no active market in the Units and there are restrictions imposed on Limited Partnership unit transfers. Partnership redemptions are handled by Authorized Administrators of the Partnership.