



April 6, 2015

Dear Clients, Partners, and Friends,

The results for South Ocean Management's Delaware LP, Hong Kong Partners L.P., before incentive fees, were as follows:

	<u>Mar. 2015</u>	<u>Year-to-date</u>
Hong Kong Partners LP	7.5%	10.8%
Hang Seng Index	0.3%	5.5%
Hang Seng Small Cap Index	3.8%	4.2%

Partners' NAV \$3.1364 after management fee, but before annual incentive fees of 15% on appreciation.

**"A business with a good definite plan will always be underrated in a world where people see the future as random."** *Zero to One*, by Peter Thiel (PayPal founder), p.80

*Note: Due to Easter and Ching Ming (grave-sweeping) holidays, this letter was delayed and written prior to the rally in Hong Kong's stock market.*

As we concluded in our December, year-end letter to clients, low stock valuations were likely to be only temporary. Our small/mid cap, high quality stocks of companies listed in Hong Kong, with earnings benefitting from operations in China, rose sharply during the earnings report season in March.

Better than expected earnings announcements propelled depressed share prices higher during the month. But even after this surge, our weighted average portfolio sells at single digit price/earnings levels on greater than 20% expected average growth this year.

This year's out-performance is gratifying. We adhere to a value-oriented investment approach, embedded in the belief that despite the market's sometimes short-term illogicality, over time, prices trend towards intrinsic value. We are rewarded only when we remain vigilant, performing rigorous, on the ground (here in Hong Kong), fundamental research and analysis.

Since the launch of our systematic, intrinsic-value investment program more than two years ago, results have bettered our expectations:

Period 12/31/2012 through 3/31/2015\*

Hong Kong Partners LP (after March 2013 write-downs)	+25%
Hang Seng Index	+9.9%

Hang Seng Small Cap Index

+8.1%

Our concentrated portfolios are benefitting from growth in China. For instance, we own 4 holdings (24.8% of total portfolio value) related to the telecom sector.

Our largest holding- PC/smartphone casing manufacturer Tongda Group (698 HK ó market cap US\$840 million) reported that second half 2014 revenue grew 39%, net profits gained 46% and full-year EPS grew 26%, beating estimates. Surging demand for metal smartphone casings (for Xiaomi, Lenovo and Huawei) has ramped up operations faster than expected for its new Xiamen plant. The next two years' growth prospects look assuring and debt-free Tongda sells at just 9.8 times this year's expected earnings (similar, smaller companies listed in Shenzhen, sell at 80-100 times trailing earnings).

Leading patch cable manufacturer, China Fiber Optic (code 3777 HK - market cap US\$460 million) saw earnings grow 28% last year, culminating five years of consecutive net income growth (patch cord cables are found at the back-end of data server modules). China will add more than 200 million 4G-telecom-network users this year and will build more than 600,000 new base stations across the country to expand coverage. The build-out of 4G installations will drive China Fiber's earnings over the next several years. Debt-free China Fiber Optic sells at 4.7 times this year's expected earnings.

Our other two holdings: Asia's leading electronics distributor VST (code 856HK ó market cap US\$548 million) sells iPhones (among its many products) in China and TCL Communications (code 2618 ó market cap, US\$1.25 billion), is China's largest manufacturer and exporter of low to mid-priced cell phones, under the Alcatel brand name. VST sells at 6.2 times this year's expected earnings and TCL Comm sells at 7.2 times.

Hong Kong's undervalued stock market should benefit from some significant reforms just announced in the PRC. Beijing approved China's five trillion yuan (US\$800 billion) mutual fund industry to buy into Hong Kong's stock market via the Shanghai-Hong Kong stock market connect (through-train). Dual listed China shares, in Shanghai (A shares) and Hong Kong (H-shares) trade at noteworthy differences (the average A-share trades at a 35% premium over the dual-listed Hong Kong shares).

The through-train scheme was further widened under China's continued reform liberalization programs, to include Shenzhen; China's "New Economy" stock market, which is anticipated to begin later this year. Shenzhen-traded shares include biotech, healthcare and technology companies. Importantly, this expansion includes a widening of the eligible shares allowed to be bought and owned by Chinese citizens in the Hong Kong market, including small/mid cap stocks. Hong Kong smaller capitalized stocks trade at even greater discounts than similar stocks in China, especially Shenzhen. Since the once dominant, sole investment vehicle for Chinese citizens (the once red-hot property market) in China is at all-time highs, the only other investment avenue, China's stock market, still sells at 40% *below* all-time highs (set in 2007). Stock speculators in China are betting the bull market in stocks, which began last July, is only in its early stages.

Shanghai's stock market, which is dominated by retail investors, trades 10 times the daily volume of Hong Kong's exchange.

Trading advances in Hong Kong are to be expected this year. Under this optimistic outlook, we plan to remain fully invested in quality smaller cap companies listed in Hong Kong. As of this writing, the blue chip Hang Seng Index is nearing 7-year highs (but still trades ~24% below all-time highs).

Sincerely,

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President

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Hong Kong

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\*- Past performance, as the regulators insist we emphasize, is no guarantee of future performance.